





Managing Sovereign Debt





Strategic Debt Management ...

- Management of government debt within a costrisk framework
- Asset-liability management framework (government fixed-income liability, fixed-income assets)
- Serves as a planning tool for debt strategy formulation and development of borrowing plan (medium term debt strategy, integration of govt cash & debt mgmt, ABP, Issuance Calendar)
- Assess LMO/Restructuring options

Decision support system for debt managers



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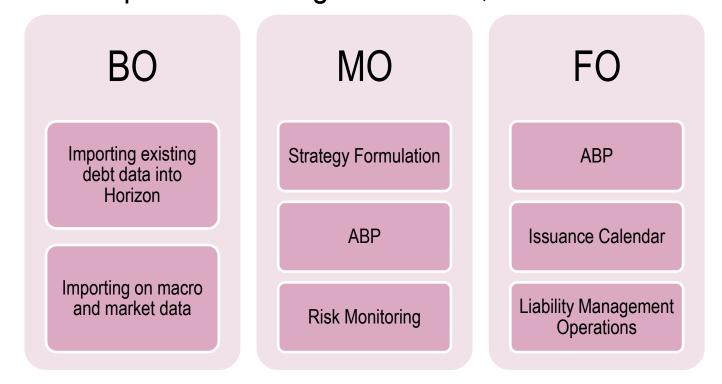
All the necessary tools for strategy formulation & implementation in one box ...





Horizon: A tool for Debt Managers

- Horizon aimed at middle and front office functions
 - Business-friendly, Flexible use
 - Business process cutting across BO, MO and FO







Comprehensive Instrument Coverage in Horizon

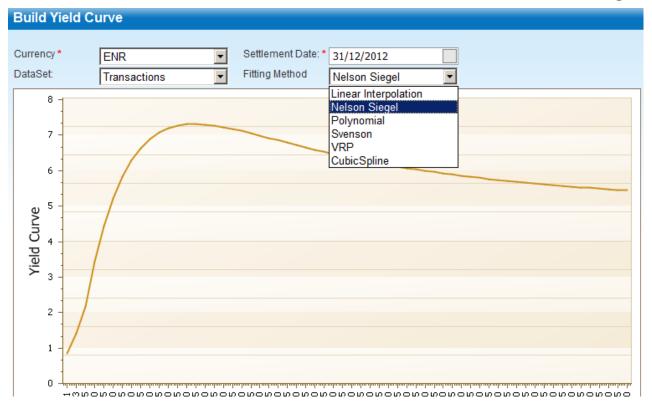
- Include fixed-income financial liabilities and assets
- Risk analysis based on Gross Debt or Net Debt concept

Loans	Securities	LM Options/ Instruments
Fixed-rate	Fixed-rate	Buybacks, Switches
Floating-rate	Floating-rate	Put / Call
Embedded Options	Zero Coupons	Swaps / Conversions
	Indexed	Rescheduling / Write Offs





Supports Sophisticated Yield Curve Analysis



- Generates Spot Curve, Par Yield Curve and Discount Curve
- Includes all of the widely used yield curve fitting methodologies.
 - Based on Local bond transactions or Market prices of other currencies
- Fitted yields can be used scenario projection, valuation of securities, ...







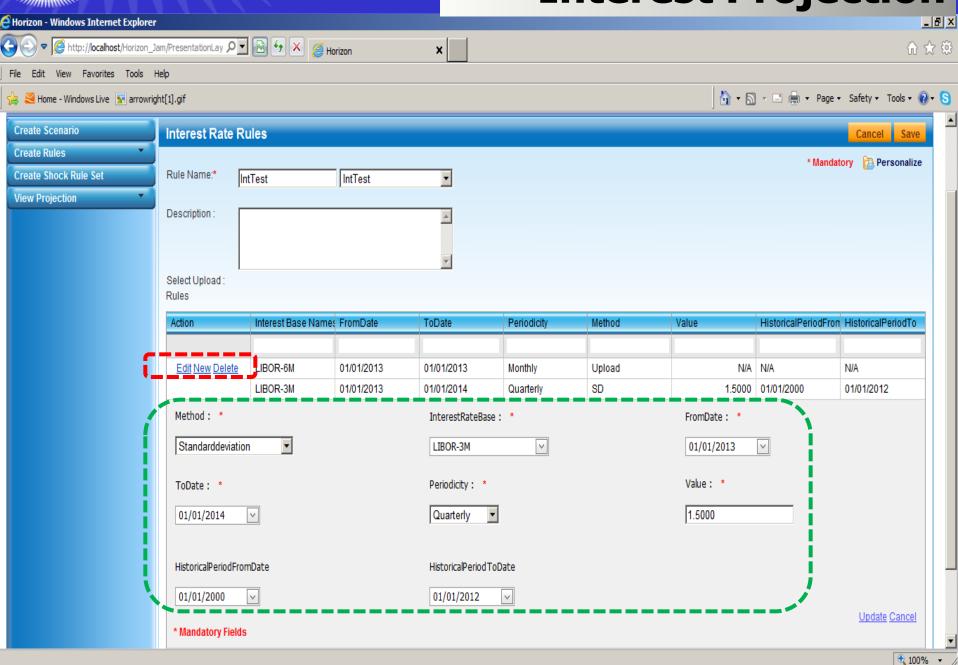
Scenario Analysis

- Future scenarios of market and macro variables
- Impact on the future debt service payments and key debt sustainability ratios

Alternative S Base Scerministic Scenarios proje Deterministic Scenarios combination (combination of tne 5 variable types) **Shock Interest Exchange** Discount **Macro Yield Variables** Rate Rate Rate



Interest Projection







Scenario Analysis - Projection Rules

Interest Rate

 BP Chg, SD, Yield, Abs Value, Abs Mean Dev.

Exchange Rate

 SD, % Chg, PPP¹, IRP², Abs Value, Abs Mean Dev.

Yield

Parallel Shift³, Forward Rates⁴, Abs
 Value, Interactive Graph

Discount Rate

 BP Chg, SD, Abs Value, Abs Mean Dev.

Macro Variable

• % Chg, SD, Abs Value, Abs Mean Dev.

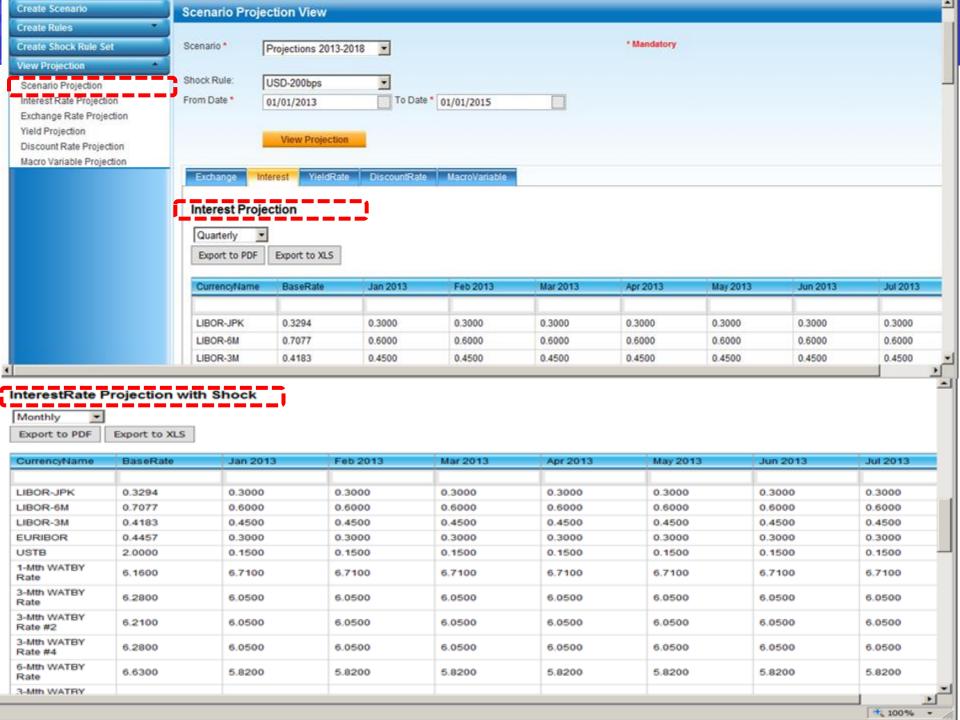
SHOCK

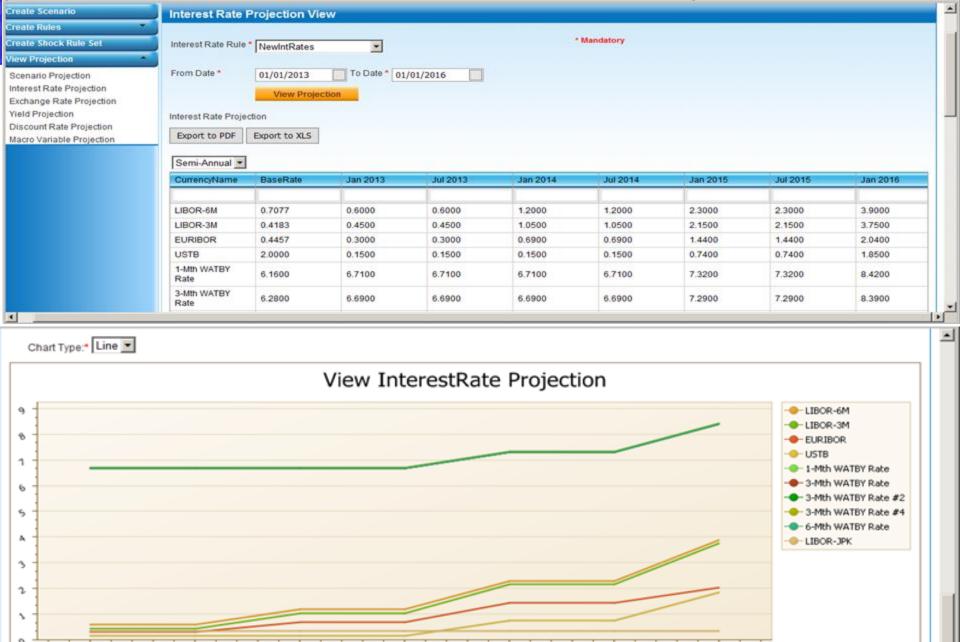
• SD, % Chg, Abs Mean Dev.

(1) Inflation series to be available

(2), (3), (4) – Corresponding yield curve to be available

Projections Upload















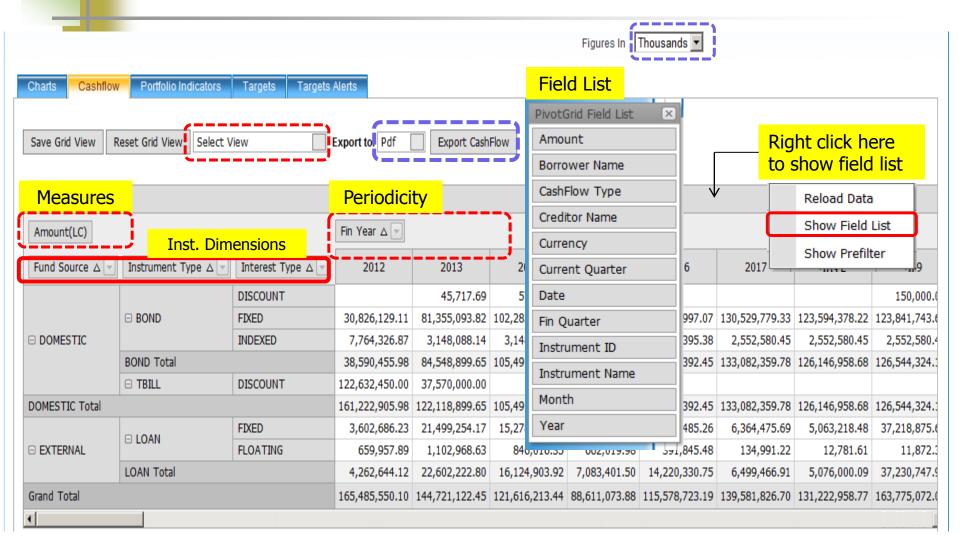
Portfolio Analysis

- Can slice and dice the entire portfolio across several dimensions – drag & drop
- Cash Flows can be analysed up to maturity on a daily basis
- Portfolio composition and risk indicators can be viewed up to maturity on a monthly basis





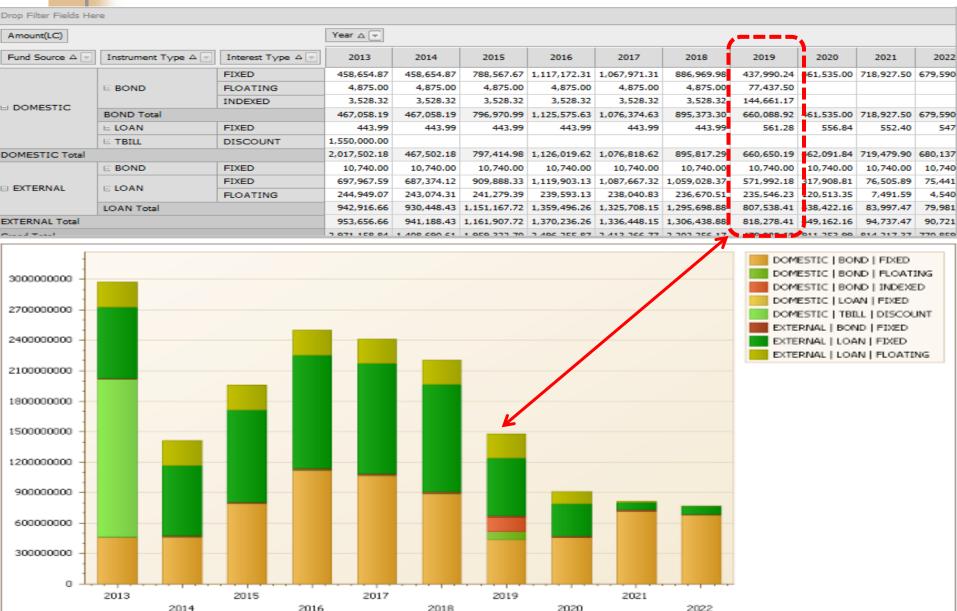
Portfolio Analysis - Cashflows





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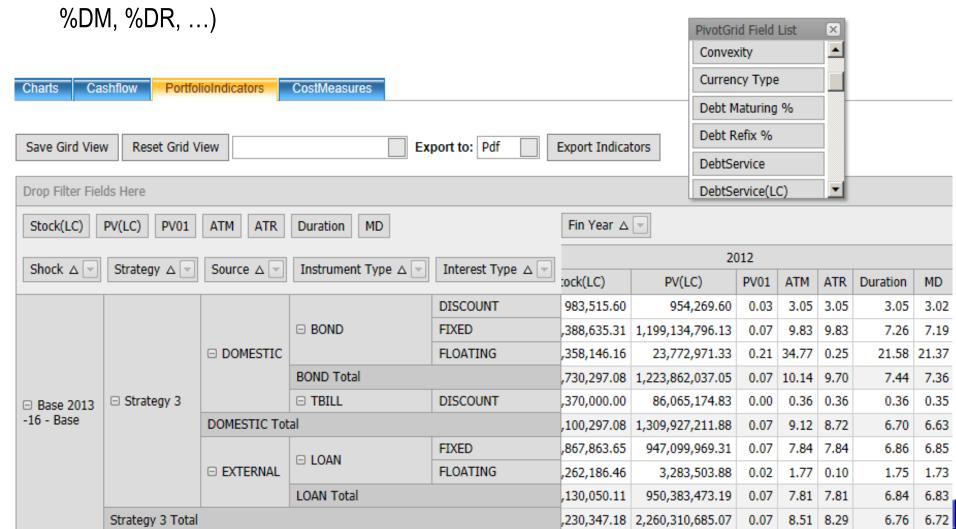






Identify, Analyse & Quantify a host of risk metrics

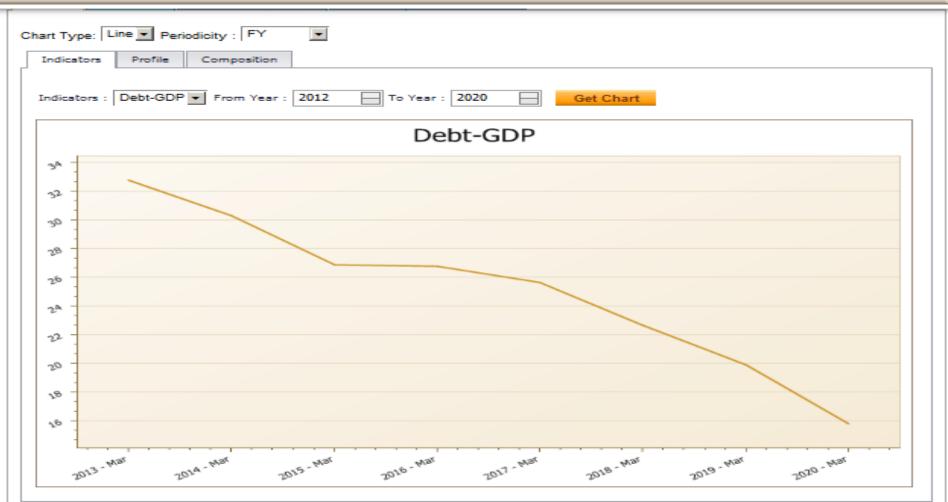
Market & Refinancing risks (Stock, PV, PV01, ATM, ATR, Avg. Interest Rate, accrued interest, Duration, MD, convexity, Avg life,





Portfolio Analysis - Charts

- ✓ Profile Principal, Interest, Total Debt Service and Debt Stock
- ✓ User defined Benchmarks/Indicators User defined benchmarks, e.g., Debt/GDP, Duration, Proportion of Floating Rate Debt, etc.
- ✓ Composition by Currency, Instrument Type, Interest Type, Creditor, fund source, maturity group, etc.







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Portfolio Analysis – Targets & Alerts

RED shows targets being breached

Charts	Cashflow	Portfolio Indicators	Targets	Targets Alerts			
Benchmark Name				R	ange From	Range To	Actual Value
Net Debt	- GDP		31/12	/2010	40.0000	45.0000	65.5061
Net Debt	- GDP		31/12	/2011	35,000	40,000	59.7638
Duration	(Securities)		31/12	/2011	9.0000	14.0000	11.3718
Principalt	toExpenditure		31/12	/2010	30.0000	45.0000	60.6580

Charts	Cashflow	Portfolio Indicators	Targets	Targets Alerts		
Bench Ma	ark Name	Bench Mark Date	Ra	nge From	Date	Actual Value
Net Debt	- GDP	31/12/2010		50.000	0 31/12/2010	65.5061
Duration	(Securities)	31/12/2010		3.000	0 31/12/2010	11.9498
Duration	(Securities)	01/05/2013		5.000	0 31/05/2013	10.2892
Debt to G	DP	31/12/2010		55.000	0 31/12/2010	65.4579
Modified	Duration	31/12/2010		3.000	0 31/12/2010	11.5219

First dates when ongoing Risk limits breached



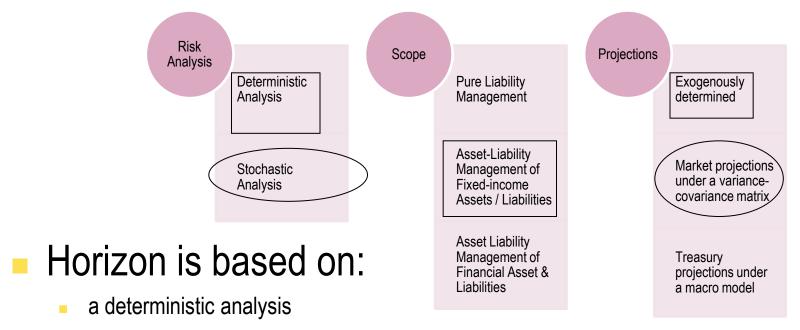




Risk Management Framework in Horizon

Compare cost and risk of alternative borrowing strategies in the light of cash requirements, base scenario and possible shocks

Cost-Risk Trade-off Analysis



- ALM of stocks of fixed-income financial assets & liabilities
- can import market projections outside the tool or make exogenous projections within the tool
- Planned enhancement to stochastic analysis



Debt strategy

Action	Name	Description	Portfolio Type	Instrument	Source	Currency	MaturityPer	GraceP	Interest Typ	InterestRate /	Floating / IndexVariable
Edit New Delete	IBRD-Prog	IBRD Programme Loan	BORROWING	Loan	External	USD	18	10	FLOATING	0.8000	LIBOR-6M
Edit New Delete	IBRD-Project	IBRD Project Loan	BORROWING	Loan	External	USD	30	5	FLOATING	0.5000	LIBOR-6M
Edit New Delete	IADB-Prog	IADB programme Ioan	BORROWING	Loan	External	USD	15	5	FLOATING	0.5000	LIBOR-6M
Edit New Delete	IADB-Project	IADB Proejct Loan	BORROWING	Loan	External	USD	16	6	FLOATING	0.0000	LIBOR-6M
Edit New Delete	CDB-1	CDB-1	BORROWING	Loan	External	USD	8	2	FIXED	2.5000	
Edit New Delete	CDB-2	CDB-2	BORROWING	Loan	External	USD	17	5	FIXED	4.8000	
Edit New Delete	OPEC	OPEC	BORROWING	Loan	External	USD	20	5	FIXED	4.5000	
Edit New Delete	China-USD	China- USD	BORROWING	Loan	External	USD	15	5	FIXED	3.0000	
Edit New Delete	China-Yuan	China-Yuan	BORROWING	Loan	External	CNY	20	5	FIXED	2.0000	
Edit New Delete	Global-USD-5Yr	Global USD 5Yr	BORROWING	Bond	External	USD	5	5	FIXED	0.0000	

Strategy

Borrowing

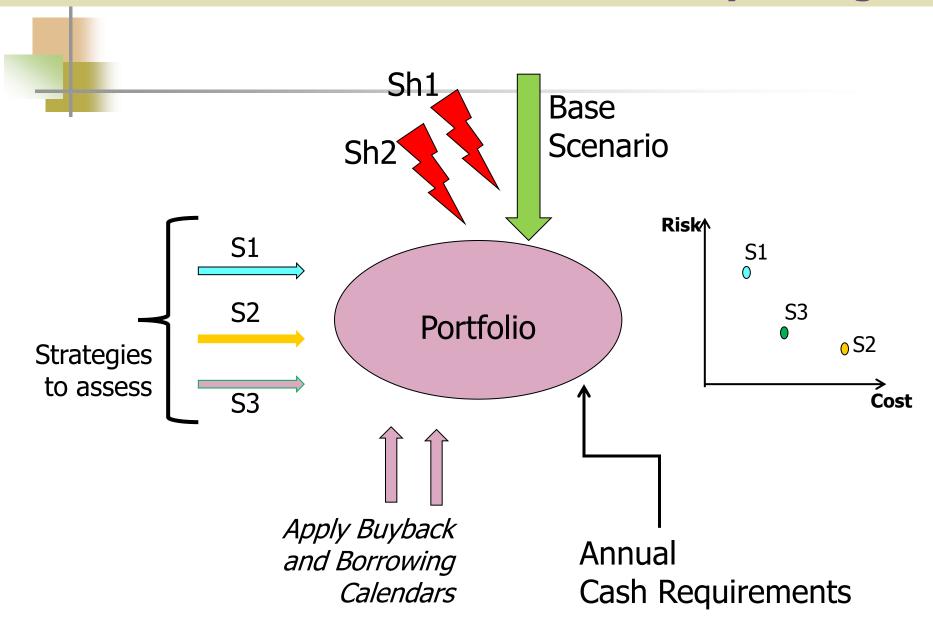
Borrowing			
Action	StylizedInstrumentN	2011	2012
Edit New Delete	ML-CONC	20.000000	25.000000
Edit New Delete	ML-NC	30.000000	30.000000
Edit New Delete	10YBond	30.000000	45.000000
Edit New Delete	5YFL-Bond	20.000000	0.000000

Lending

Action	StylizedInstrumentn	2011	2012
Edit New Delete	5YDomLend	100.000000	100.000000

Action	MaturityPeriod	2011 RollOver	2011 Stockinc	2012 RollOver	2012 Stockinc
Edit New Delete	91	100.000000	20000000.000000	90.000000	0.000000
Edit New Delete	182	80.000000	0.000000	70.000000	0.000000

Risk Analysis Engine



5,145,457.18

324,362,18

5,561,784.45

335,482,71

4.97

3.87

0.03

0.03

4.92

3.88

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☐ Strategy1

□ Scenario 1 Base

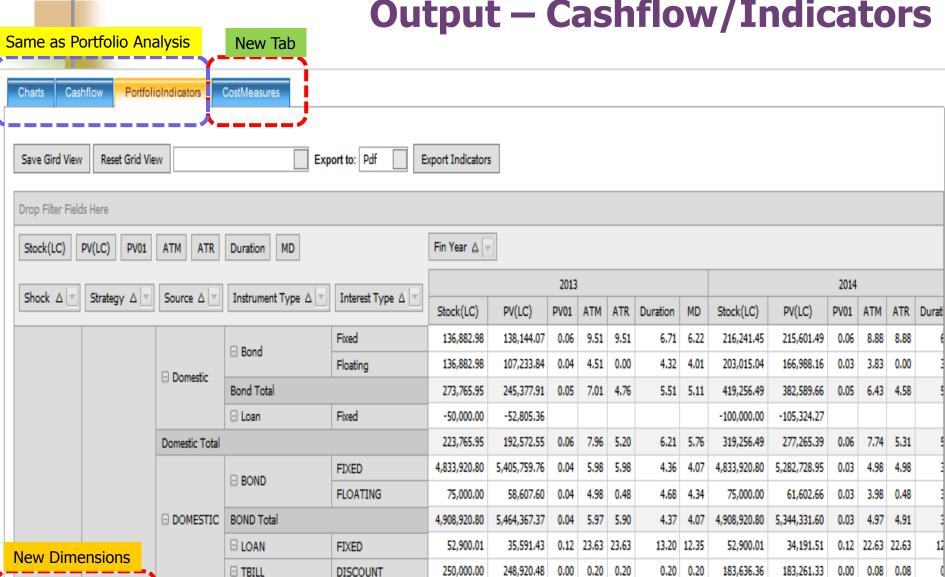
DOMESTIC Total

□ Bond

Fixed







5,748,879.28

212,553,14

0.04

0.03

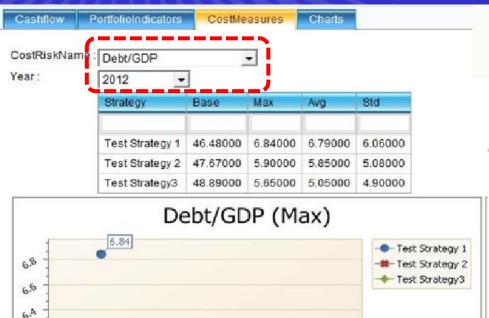
5.87

4.51 4.51 3.75

3.48

5,211,820,81

205,324,46



6.2

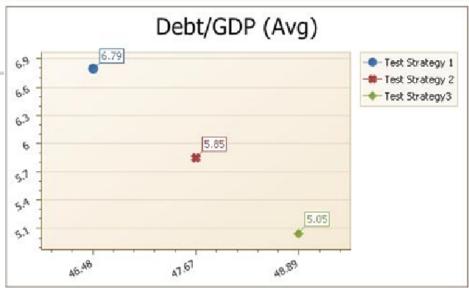
6

8,4



A7.67

Cost Measures

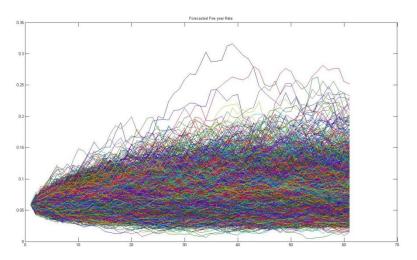


Cost-Risk Trade-off Evaluation informs on preferred Debt **Management Strategy**

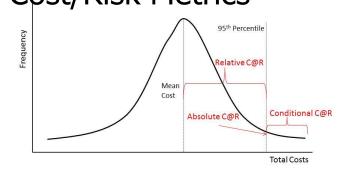




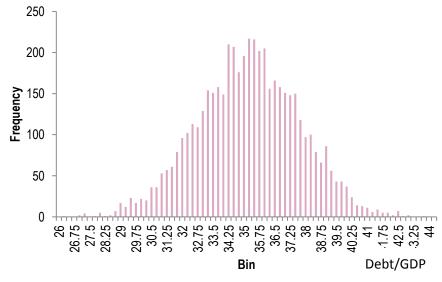
Next Step for Enhancement - Stochastic Simulation



Cost/Risk Metrics



Many thousands forecast paths of different variables...



Implied costs from each simulation path...









Planning Tool for Implementation of Debt Strategy

- Granular analysis helps formulation of an Annual Borrowing Plan
- Integrates Govt. cash flow forecasts with debt management

Cash Requireme	ents Disbrusement Plan	n Lending Plan Issu	ance Plan Issuance Ca	lendar Overall Calendar	Borrowing Calendar		
Cash Requiren	nent						
Cash Year			Cash Total				Alrea
		20)13			2,632,786.82	
		20)14			2,035,977.52	
		20)15			4,019,522.17	
Expenditure Re	equirement 2013/04/01-2013/04/30	2013/05/01-2013/05/31	2013/06/01-2013/06/30	2013/07/01-2013/07/31	2013/08/01-2013/08/31	2013/09/01-2013/	/00/20
		2012/05/04 2012/05/24		2012/02/04 2012/04/07	2012/02/04 2012/02/21	2012/20/21 2012	100100
Addition	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,0	000.00
Deduction	-8,000.00	-8,000.00	-8,000.00	-8,000.00	-8,000.00	-8,0	000.00
Default	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,0	000.00
Net Expenditure Requirement	26,000.00	26,000.00	26,000.00	26,000.00	26,000.00	26,0	000.00
Principal	319,415.69	400,000.00	689,568.40	14,577.22	0.00		0.00
Interest	8,326.47	2,591.48	131,467.89	38,577.41	6,821.98	153,3	339.47
Gross Borrowing Requirement	353,742.15	428,591.48	847,036.29	79,154.63	32,821.98	179,3	339.47



Net Cash Requirement





Datewise Inputs

- **Expenditure requirements**
- Expected disbursements from non-marketable Stylised instruments
- Expected lending (in case strategy includes lending)
- Expected foreign Issuance

2011/04/16-2011/04/30

System aggregates figures by periods defined within each year

Cash Requirements	Disbrusement Plan	Lending Plan	Issuance Plan	Issuand	e Calendar	Overall Calendar	Borrowing Calendar	
Cash Requirement								
Cash Year		Cash Total			Already Raised			Tobe Raised
	2013			0.00			0	.00
	2014			0.00			0	.00
	2015			0.00			0	.00

10,000.00 12,000.00 8,044,40 150,000.00 NCR 21,000.00

2011/05/01-2011/05/15 | 2011/05/16-2011/05/31

2011/06/16-2011/06/30 2011/07/01-2011/07/31

-136,463,44

2011/08/01-2011/08/31

30,000.00

21,000.00

2011/06/01-2011/06/15



Simulation Engine uses sound issuance practices

Action	Stylize			
Instrument : 2Y-Bond		Stylized Proportions : 10.0000	Stock Required :	First Auction Date :
Frequency:		AuctionAmount Min:	AuctionAmount Max :	AuctionAmount Multip
Benchmark Limit :		YieldThreshold:	Maturity Threshold :	

- Simulates an Issuance Calendar
- Based on a stable, predictable and transparent strategy
- Utilizes building of benchmark bonds through re-openings
- Prices bonds based on forecasted yield curve.





Issuance Calendar - *Consistent with Debt Management Strategy*

Borrowing Plan: *	Plan 2013-15	▼ View	ReCalculate	Simulate

Instrument Name	Issuance Date	Issuance Amount	Issuance Price /Cost
Bond 10YR 11-Apr-2011	11/04/2011	10,000.00	9,999.7
Bond 10YR 11-Apr-2011	16/04/2011	10,000.00	9,791.9
FloatingBond 5YR 18-Apr-2011	18/04/2011	8,000.00	7,999.3
Bond 10YR 01-May-2011	01/05/2011	10,000.00	9,999.7
FloatingBond 5YR 01-May-2011	01/05/2011	8,000.00	7,999.3
Bond 10YR 01-May-2011	16/05/2011	25,000.00	23,505.2
Bond 10YR 01-Jun-2011	01/06/2011	10,000.00	9,999.7
FloatingBond 5YR 01-Jun-2011	01/06/2011	8,000.00	7,999.3
Bond 10YR 01-Jun-2011	16/06/2011	10,000.00	9,402.0
Bond 10YR 01-Jul-2011	01/07/2011	10,000.00	9,999.7





Residual Gap Informs on **Cash Management Operations**

Net Cash Requirement					
Particulars	2013/04/01-2013/04/30	2013/05/01-2013/05/31	2013/06/01-2013/06/30	2013/07/01-2013/07/31	
NCR	353,742.15	428,031.48	843,264.96	79,204.63	
Issuance	376,609.11	454,849.70	831,345.54	100,351.94	
Difference	-22,866.96	-26,818.21	11,919.42	-21,147.31	



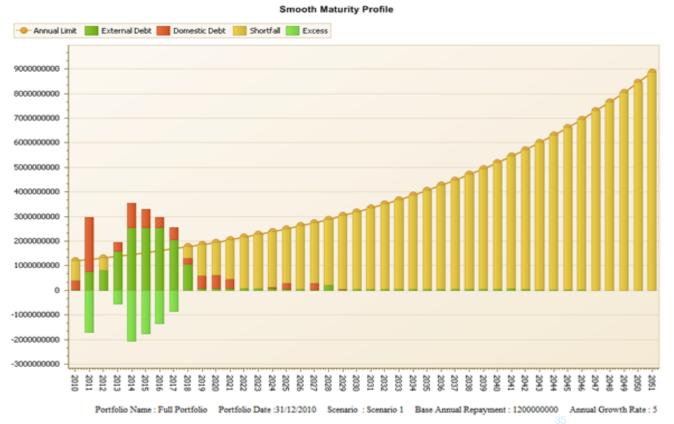






Informs on Potential Liability Management Operations

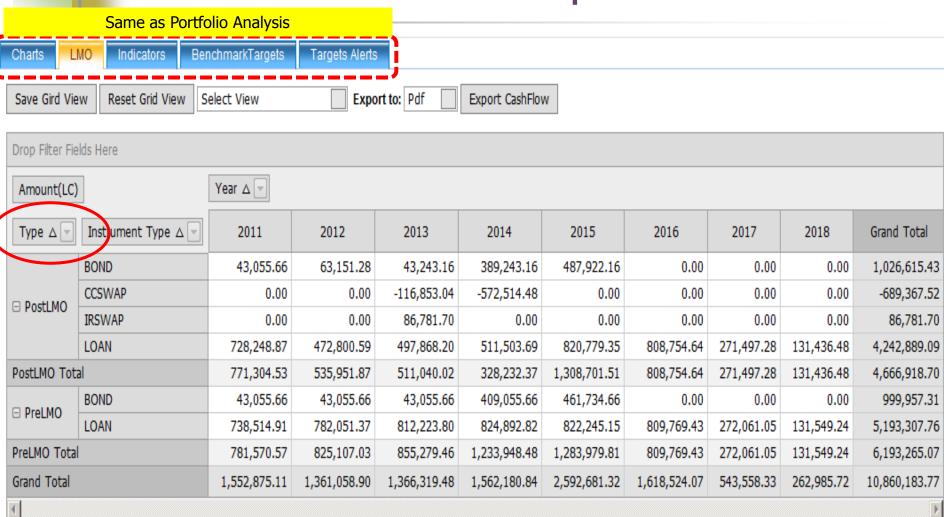
Provides early warning information on potential risk management and liquidity enhancing operations (like buybacks or switches) to ensure future issuance space







LMO Impact - Cashflows

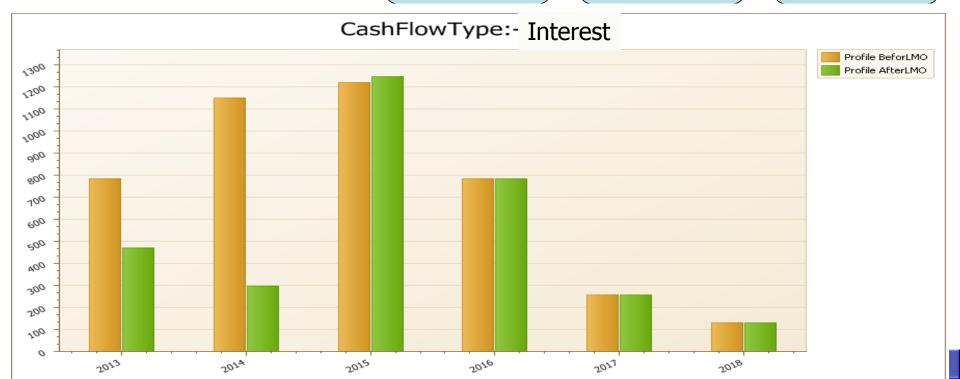






Analyse Impact of LMOs for Risk Control

Useful for sovereigns to decide on
 market based LMOs
 lending and hedging
 products
 Buyback, exchange, prepayment
 District on Liability Management Operations
 Interest rate swap, Currency conversion, Interest rate conversion, Put/call

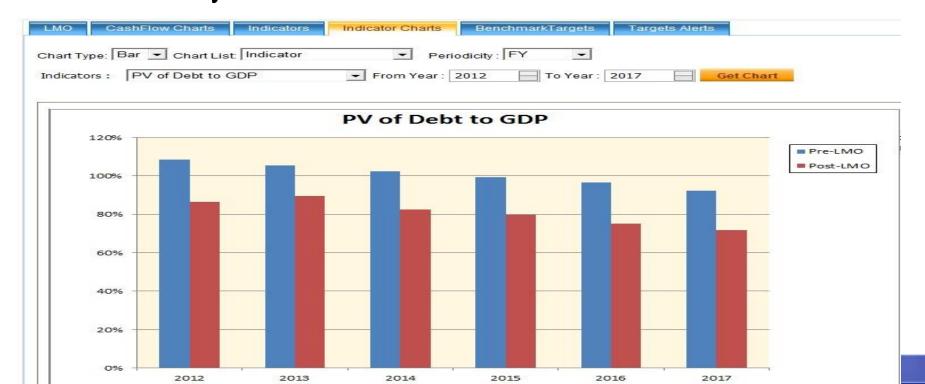






Provide a Plan for Debt Restructuring to **Debt Distressed Sovereigns**

- Analyse impact of various restructuring options (pre and post restructuring)
 - Quantify debt relief or hair-cut involved











Robust Technological Platform

- Developed on Microsoft . Net technology web based
- Supports Oracle and MS SQL server database
- Employs MATLAB as back-end computational engine
- User friendly reporting functionalities
- Seamless interface with external systems
- Multilingual support (presently in English)





Plan for Deployment of Horizon in Countries

- Successfully piloted in South Africa
- Used in Jamaica to inform on the recently executed
 Debt Exchange
- Organised one global (March 2013) and one regional workshop (June 2013)
- Deployment plan
 - India, Sri Lanka, Kenya, Jamaica in 2013
- Pre-requisites Server, data preparation (portfolio, cashflow requirements, macro & market data projections, etc.)







Thanks

Dr Sanjay Lollbeharree www.csdrms.org